

# Drive visibility and profitability through automated revenue and expense management

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## **FEE TYPES AND SCHEDULES CONTINUE TO BECOME MORE COMPLEX. AS REGULATORS PUSH FOR MORE TRANSPARENCY, FIRMS NEED NEW WAYS TO INCREASE AUTOMATION, REDUCE COSTS AND ADD CONTROL.**

- Automate critical revenue and expense management processes to help ensure fee accuracy and revenue optimization
- Centralize accounting data in a single repository to improve visibility and control
- Automate support for multiple languages, exchange rates, invoice outputs and taxes
- Empower business users to address their own reporting requirements in accordance with standards for compliance, auditing and financial control
- Transform workflows to generate a tangible, quantifiable return on investment

## **BENEFIT FROM AUTOMATION**

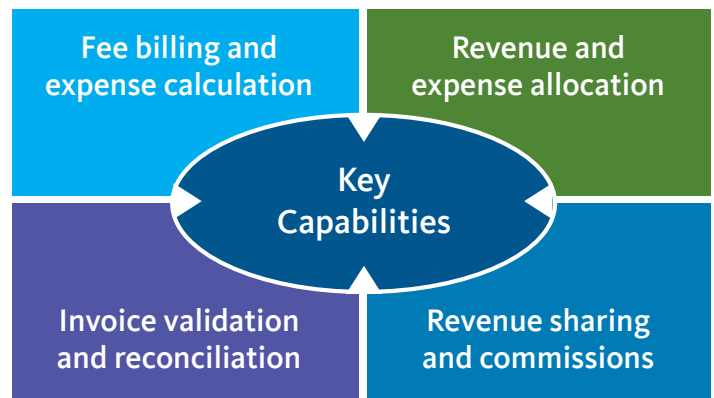
As product lineups, fund structures, investor bases and geographies grow, the complexities of fee calculations grow as well. Reducing risk means replacing time-consuming, error-prone manual processes and Excel-based solutions. With the right revenue and expense management solution, it becomes possible to automate complex fee calculations, enable better oversight and control, and generate significant savings.

## **GAIN A GLOBAL ADVANTAGE**

Wealth and asset management organizations are finding new opportunities through global expansion. With a solution that automates multi-currency and multi-lingual capabilities, it becomes easier to integrate multiple languages, exchange rates, taxes and invoice outputs into operations and communications, ensuring visibility and control across countries and jurisdictions.

## **ACHIEVE NEW EFFICIENCY**

Replacing out-of-date and disparate technologies can help reduce fee leakage and expedite cash flow. A centralized, end-to-end automated solution can power sophisticated analysis and workflow tools. Firms can automatically split revenue and expenses and quickly create multi-level distributions. This can simplify allocations across internal companies, desks and teams.



## **ENSURE COMPLIANCE AND REDUCE RISK**

With scrutiny of fee arrangements and investment performance on the rise, it's critical to have reliable, real-time reporting processes and audit trails that reduce risk. A single, centralized data repository can provide firms with the business intelligence they need and the access, visibility and control to operate with confidence.

## STAND FIRM IN THE FACE OF TODAY'S TOUGHEST CHALLENGES

As regulatory pressures are mounting, margins become increasingly compressed. An outdated process or technology places businesses at risk. However, with the right enterprise-ready solution, it is now possible to cost-effectively consolidate data, streamline processes, and accelerate cash flow.

## CASE IN POINT: DRIVING EFFICIENCY AND ROI THROUGH AUTOMATION

### Situation

A leading global institutional investment manager faced significant challenges to its operational efficiency. Disparate billing processes and technology drove high operating costs. Outdated hardware and software increasingly put the firm's invoicing and billing functions at risk. Not surprisingly, the firm lacked both visibility and control.

### Result

Broadridge Revport helped the firm address these challenges by automating key business processes. It brought together firm data and analytics onto a single platform, and enabled the firm to adopt global billing standards enterprise-wide. This improved both data quality and access, creating new opportunities to leverage the data. The firm eliminated its dependency on legacy systems, realized operational improvements and generated a significant return on investment driven by shortened billing cycles, improved cash flow and reduced operating costs.

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## ABOUT REVPORT

Revport is a browser-based, enterprise-ready solution set that connects with your record keepers, custodial accounts, and general ledgers systems. Revport can be implemented as a fully managed service, SaaS or in-house installation.

This highly flexible, rules-based fee engine automates revenue and expense management across more than 50 different types of fees, including management, performance, administrative and advisory fees, advisor commissions, revenue-sharing fees, taxes and fund rebates. It supports both multi-lingual and multi-currency transactions, including VAT and goods-and-services taxes.

Ready for Next

Communications  
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