



# Managed Services for Reconciliation

**A best-practice approach for business  
monitoring and control**




**Broadridge®**



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Broadridge technology-driven solutions power the entire investment lifecycle, enabling our clients to successfully manage the increasing complexity and operational requirements of today's capital markets

- Over half a century of industry experience
  - 98% client retention rate
  - More than 1,100 financial firms serviced globally
  - Average over \$5 trillion in daily securities processed
  - Provided managed services for reconciliations for over 10 years
  - Over 6,700 employees worldwide
  - NYSE-listed with a \$6 billion-plus market capitalization
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New and changing regulations and reporting requirements, along with heightened expectations from customers, counterparties and shareholders, are requiring additional and stricter reconciliation and controls for more processes and data sources than ever before.

As the need for better, more frequent and more transparent reconciliation becomes evident, many firms are considering whether these demands can best be met by outsourcing some or all of the function to a specialist provider, rather than managing an internal facility.

Choosing to outsource any of your critical business processes is an important decision. When you turn to Broadridge as your managed service provider, we can effectively transform your business and provide you with the ability to focus more resources on core strategic priorities, such as growing your business and servicing your customers.

Our clients benefit from the collective years of experience Broadridge has in providing reconciliation services and technology to financial firms. They also benefit from our robust infrastructure, our leading reconciliation software and an experienced operations staff that delivers world-class service. This provides our clients with an operational advantage and the highest levels of service, security and performance.

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*Broadridge's solution has enabled a prominent tier 1 global bank to increase its STP rates by more than 100%, while growing its business volumes and reducing its matching overhead.*

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# Transform Your Reconciliation Processes to a Best-Practice Model

Broadridge has a proven track record of transforming its clients' operations and helping them to achieve a new standard of operational control that is fit-for-purpose in today's business world. As a trusted and established industry leader in reconciliation and process management, we help clients increase their operational advantage.

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## World class experience and capabilities

- Single-supplier approach for your managed services and solution
- Unique combination of deep knowledge, experience and insight
- Operational transformation
- Global 24x7 reach

## Reduce risk

- Early detection of trading, balance and transaction-related anomalies
- Improved business activity monitoring and control
- Real-time exception alerts
- Enables fast-track investigation

## Increase efficiency

- Single solution for all asset classes and business areas
- Improved match rates
- Central access point for business-wide views
- Manages complex relationships between systems

## Lower operating costs – increase margin

- Reduce costs and make them variable in line with your business
- Flexible pricing model aligned to usage
- Minimize the number of exceptions and associated costs
- Reduce the cost of manual intervention

## Improve productivity

- Proactive exception handling
- Self-learning matching rules drive higher match rates
- Business-wide automation
- Real-time, intra-day updates and reporting

## Increase flexibility

- Agile solution that evolves with your business
- Fast-track response to regulatory and market change
- New reconciliations set up quickly and easily
- Full range of deployment options

## Enhance growth

- Reduced cost and time to market
- Multi-asset, global reach
- Increase volumes without impacting performance
- Access new markets without capital investment

## Boost service levels

- Enhance your clients' experience
- Improve service quality and speed
- Reduce exposure to inaccurate information
- Meet stringent SLA targets



# Unrestricted Reconciliation Scope – Enterprise-Wide

Broadridge's solution, based on its *PROactive* technology suite, can reconcile and process exceptions across departmental or enterprise-wide operations, and across internal and external systems. It offers a truly multi-asset solution that enables firms to gain a consolidated, unified view across all types of transactions.

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## Transaction types include (examples):

### Cash, currencies and FX

- ATM
- Card processing
- Confirmations
- Nostro real-time gross settlements (RTGS)

### Securities

- Executed and pending trades
- Positions and NAV records
- Custody
- Combined cash and stock

### Derivatives

- Exchange-traded
- OTC derivatives
- Total equity

### Finance

- Loans and deposits
- Collections
- Funding and collateral
- GL validation

### Insurance

- Cash collections
- Payments and disbursements
- Investment portfolios

### Reference data

- Security master records
- Client and counterparty details
- Standard settlement instructions (SSIs)
- Data aggregation

## Flexible Deployment Options – The Freedom to Choose

As a unique provider of both proprietary technology and operational expertise for reconciliation, Broadridge delivers choice through the provision of two managed service models – a managed technology service alone or a managed technology and operations service. Broadridge also offers on-site implementations of the PROactive Reconciliation solution.

Importantly, Broadridge has complete control of all three components of the managed service – the reconciliation applications, the IT infrastructure, and the operations staff – to ensure a completely seamless service.

### Flexible deployment options – at a glance

| REMIT   | ON-SITE | MANAGED SERVICES |                         |
|---|---------|------------------|-------------------------|
|   |         | TECHNOLOGY       | TECHNOLOGY & OPERATIONS |
| Market-leading, enterprise-wide solution                            | ✓       | ✓                | ✓                       |
| Tried-and-tested migration and implementation methodology           | ✓       | ✓                | ✓                       |
| System configuration and roll-out                                   | ✓       | ✓                | ✓                       |
| Flexibility to configure your own reconciliations                   | ✓       | ✓                | ✓                       |
| Regular software upgrades and ongoing software support              | ✓       | ✓                | ✓                       |
| Software hosted in world-class data centers                         |         | ✓                | ✓                       |
| Software monitoring and database maintenance with SLAs              |         | ✓                | ✓                       |
| World-class data security and internal and external audits          |         | ✓                | ✓                       |
| Operational processing and experienced labor, backed by agreed SLAs |         |                  | ✓                       |
| Robust, full-service governance model                               |         |                  | ✓                       |
| Optional full exception management                                  |         |                  | ✓                       |

## Managed technology services for reconciliations

For firms wanting to take advantage of a powerful, advanced reconciliation and exception management solution, but preferring to use their own operational staff, Broadridge offers PROactive Reconciliation as a managed technology service. This approach offers a range of benefits including, but not limited to:

- **Scalability and flexibility** to support business growth and change, without investing in internal system capacity or IT infrastructure
- **Security** through the latest technology and infrastructure, including physical security, data encryption, user authentication, application security and more
- **Quick and efficient response** to market and regulatory change through ongoing enhancements and solution investments, delivered seamlessly to you
- **Lower your total operating costs** and make them more predictable
- **Benefit from industry best practices** embedded in the PROactive software
- **Free your IT resources** to focus on differentiating business priorities and technologies

## Managed technology and operations services for reconciliations

Our combined technology and operations service enables firms to confidently and cost-effectively outsource the operational functions associated with the reconciliation process, and is backed by Broadridge's distributed global support group and highly experienced reconciliation specialists.

In addition to the benefits of our technology-only managed service, our combined technology and operations managed service delivers further business benefits including:

- **Enhanced performance** – we bring years of reconciliations experience to continuously improve performance and minimize exceptions
- **Reduced costs** - enter new markets and asset classes without hiring new associates or retraining existing ones
- **Leverage industry best practices** - our deep domain expertise offers you the advantage of partnering with a processing team that understands your business and is committed to sharing industry best practices
- **Increase flexibility** - our combined service can be customized to suit your needs. We offer flexible on-shore and off-shore services, as well as pricing models customized to suit your firm's business model
- **Cost and service predictability** - benefit from a more transparent and predictable cost structure. Our governance model and robust management reporting reassure clients that our performance goals are consistently achieved





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